

**RECOMMENDED DRAFT RESOLUTION FOR CRRRA BOARD OF DIRECTORS**

**RESOLUTION REGARDING ELECTRONICS  
RECYCLING COLLECTION SERVICES**

**RESOLVED:** That the President is hereby authorized to execute an agreement for electronics recycling collection services with Eco-International LLC, substantially as presented and discussed at this meeting.

# Connecticut Resources Recovery Authority

## Contract Summary For Contract Entitled

### AGREEMENT FOR ELECTRONICS RECYCLING COLLECTION SERVICES

Presented to the CRRA Board: November 19, 2009

Vendor/Contractor(s): Eco-International LLC

Effective Date: January 1, 2010

Term: One year (Through December 31, 2010)

Term Extensions: One one-year extension (January 1, 2011 through December 31, 2011), at CRRA's sole discretion

Contract Type/Subject matter: Electronics recycling collection services

Facility(ies)/Project(s) Affected: Mid-Connecticut and Wallingford Projects

Original Contract: N/A

Contract Dollar Value: Total estimated contract value of \$58,000 based on a projected 10% growth in volume from 2009 collections or 1.48 million pounds. Contractor to charge \$0.039 cents per pound.

Amendment(s): N/A

Scope of Services: Collection of electronics generated only by residential and municipal sources, including, but not limited to, televisions, computers and computer accessories, VCRs, copiers, printers, radios and stereos. Services consist of one-day collection events and municipal drop-off center collections.

Bid Security: None

# Connecticut Resources Recovery Authority

## ELECTRONICS RECYCLING COLLECTION SERVICES

*November 5, 2009*

### **Executive Summary**

This is to request approval of the CRRA Board of Directors for the President to enter in an agreement with Eco-International LLC to provide electronics collection services for a one-year term from January 1, 2010 through December 31, 2010 with an option to extend one additional year at CRRA's sole discretion. This recommendation is based on the results of a competitive procurement process.

### **Discussion**

For the past 11 years CRRA has provided electronics recycling collection services through a competitively bid contract with a private vendor. These services have been extremely successful and have resulted 5.7 million pounds of consumer electronics collected for recycling. In FY 2009, CRRA collected 998,886 pounds of consumer electronics at one-day collection events and an additional 344,638 pounds through pick-ups at municipal collection centers. During FY 2009 CRRA collected and recycled 1.3 million pounds of computers, computer monitors and accessories, televisions, VCRs, copiers, printers, stereos and cell phones generated by residential and municipal sources.

The contract with the current vendor, Eco-International LLC, expires December 31, 2009. In September 2009, CRRA issued a publicly noticed Request for Proposals ("RFP") for electronics recycling collection services. The RFP notice was published in the following publications on Sunday, September 13, 2009, or the next published edition:

Hartford Courant  
Connecticut Post  
New Haven Register  
New London Day  
Waterbury Republican American  
LaVoz Hispania de Connecticut  
Northeast Minority News

The RFP was also posted on the CRRA and the State of Connecticut DAS websites to receive competitive proposals for the collection and recycling of used electronics generated only by residential and municipal sources.

## **RFP Results**

Proposals were received from eight vendors as follows:

<u>Firm</u>	<u>Price per Pound</u>	<u>Price per Pound Option Term</u>	<u>Bid Requirements Met?</u>
American Retroworks dba: Good Point Recycling	\$0.185	\$0.185	Yes
ECO International	\$0.039	\$0.039	Yes
e-RECLAIM LLC	\$0.15	\$0.15	No
eRevival LLC	\$0.12	\$0.12	No
Green Monster Ecycling LLC	\$0.18	\$0.18	Yes
Northeast Lamp Recycling, Inc.	\$0.12	\$0.12	No
RMG Enterprise Inc.	\$0.30	\$0.30	No
We Recycle! LLC	\$0.18	\$0.18	Yes

Of the proposals received, four were immediately removed from consideration. Two did not meet the equipment requirements and another two did not have enough employees to perform the required services. Both Green Monster Ecycling and We Recycle bid \$0.18 per pound, a difference of \$0.141 per pound or \$208,680 higher than ECO International based on FY2009 numbers.

## **Environmental Compliance Considerations**

CRRA staff visited Eco International's offices and toured their plant in Vestal, New York during the fall of 2008. Earlier in 2008, CRRA staff conducted an environmental audit of Eco International, looking at both the Hallstead, PA and the Vestal, NY facilities. CRRA staff contacted representatives of the Pennsylvania DEP and the New York State DEC and confirmed that both facilities have the required environmental permits and neither site has had any instances of non-compliance. Eco International provided CRRA with a list of the companies to which it in-turn transfers the various commodities that it reclaims from the dismantling of electronics. Based on a discussion with Eco International's Senior Vice

President of EHS, all of the end market facilities that accept materials from Eco International have been physically audited by Eco International and found to be properly permitted, operating in accordance with their permits, and operated in a manner that is protective of human health and the environment.

**Financial Summary**

**FY 10 Budgeted Expenditures:**

Mid-Connecticut Project - \$30,000  
Wallingford Project - \$25,000

**FY 10 Year to date Actual Expenditures:**

Mid-Connecticut Project - \$10,479.46  
Wallingford Project - \$368.54 plus collection scheduled 11/07/09 (est. @\$ 4,000.00)

**Remaining in FY10 Budget**

Mid-Connecticut Project \$19,521.00  
Wallingford Project \$20,631.00 (est.)

**RECOMMENDATION**

CRRA management is recommending the Board to provide authorization to amend the Agreement with ECO International, LLC. for the period of January 1, 2010 through December 31, 2010 to establish the cost of the services at .039 cents per pound of material collected.