

CONNECTICUT RESOURCES RECOVERY AUTHORITY

Annual Meeting March 4, 2009



Michael A. Pace

Chairman, CRRA Board of Directors First Selectman, Town of Old Saybrook



• Board members:



Raymond J. O'Brien

- Appointed for experience in environmental field
- Member, Town Council, Town of New Milford



Mark A. Lauretti

- Appointed as CEO of city or town under 50,000 in population
- Mayor, City of Shelton

Alan J. Desmarais

- Appointed for experience in public finance
- Director of Finance, Town of Manchester

– Linda R. Savitsky

- Appointed for experience in public finance
- Career as municipal finance director, in OPM municipal finance section



• Board members:



Timothy G. Griswold

- Appointed for experience in energy field
- First Selectman, Town of Old Lyme



James R. Miron

- Appointed as CEO of city or town over 50,000 in population
- Mayor, Town of Stratford

Theodore H. Martland

• Appointed for experience in business/industry



Michael J. Jarjura

- Appointed as CEO of city or town over 50,000 in population
- Mayor, City of Waterbury
- David B. Damer
 - Appointed for experience in business/industry



• Board members:



Stephen J. Edwards

- Ad-hoc member representing Bridgeport Project towns
- Director of Public Works, Town of Westport



Warren C. Howe Jr.

• Ad-hoc member representing Wallingford Project towns



Geno Zandri Jr.

Ad-hoc member representing Wallingford Project towns

– Dr. Robert Painter

• Nominated by the Hartford Court of Common Council; awaiting appointment by the Governor and confirmation by the Legislature



- To work for and in the best interests of the state and its towns
- To implement the state Solid Waste Management Plan
- To provide at-cost disposal and recycling services for towns, businesses and the people of Connecticut



- Enron disaster mitigated
- Five years of stable tipping fees
- Improved relationships with customers
- Facilities renovated and maintained to industry standards



- Costs reduced
- Recycling increased
- Head count reduced by 12%
- All debt nearly completely retired

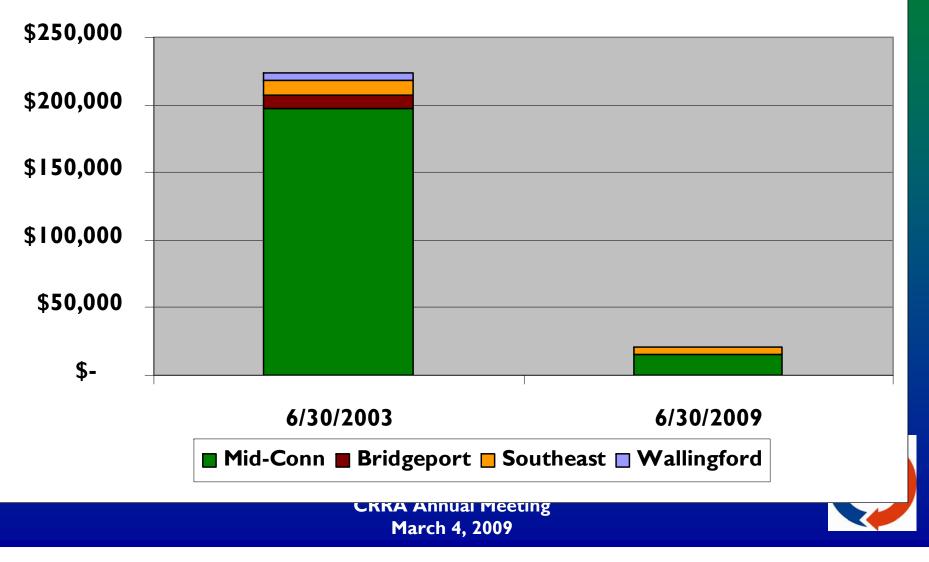


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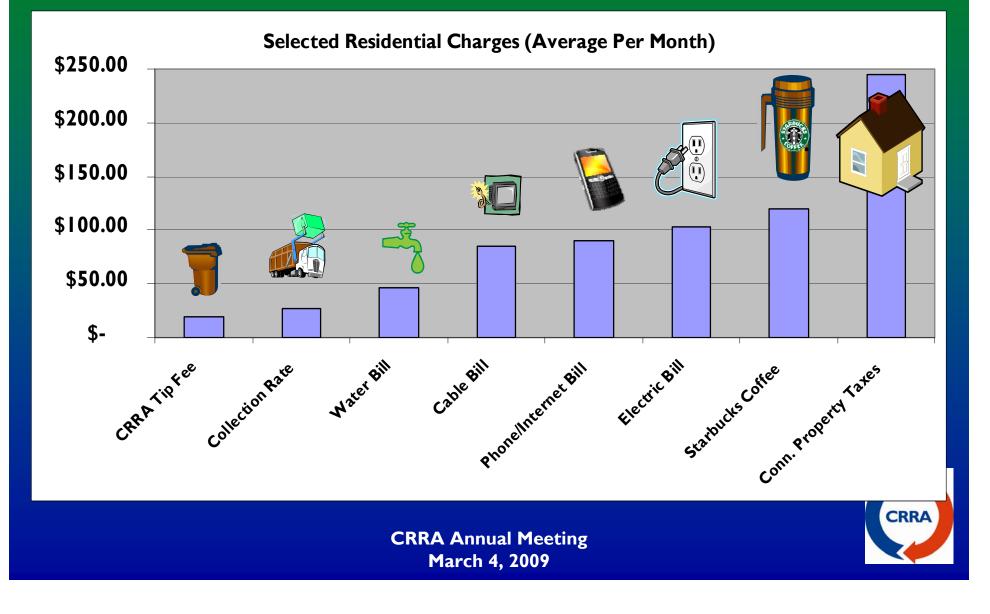


CRRA Update Debt Service

Outstanding Debt for Which CRRA is Responsible



CRRA Update What Does Trash Disposal Really Cost?



Welcome

Thomas D. Kirk President, CRRA



• Management team



Agenda

- Welcome and Introductions
- CRRA Update
- Southeast Project
- Wallingford Project
- Bridgeport Project
- Mid-Connecticut Project
- For More Information
- Your Questions



State Solid Waste Picture

MSW tonnages down statewide

- Some due to economy
- Some due to private-facility "fire sales"
- Fewer tons delivered under contracts impacts towns
 - Towns could drop below minimum commitments and trigger put-or-pay
 - Fewer tons to cover costs of operations drives up tip fees for Mid-Conn, Southeast and Wallingford Projects
 - All towns should enact and implement flow control where possible



Southeast Project



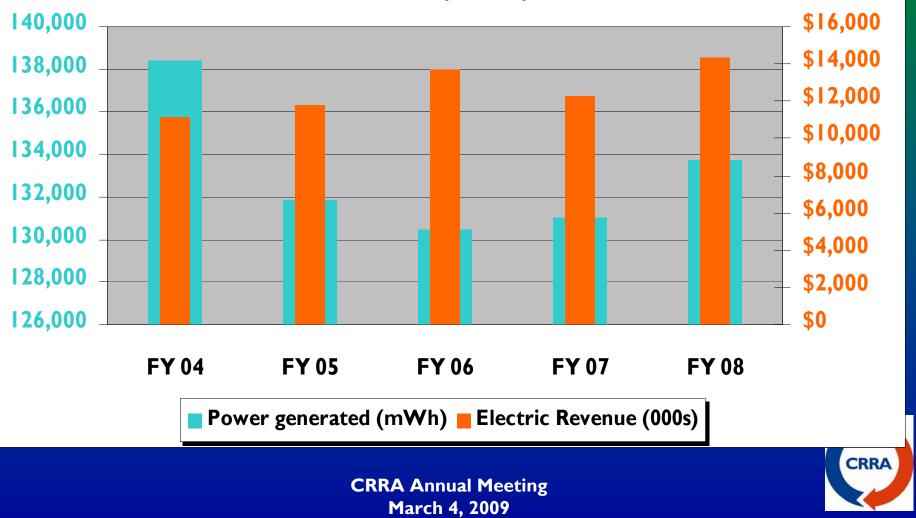
Southeast Project MSW Tonnages

Total **MSW** deliveries (tons) 300,000 250,000 200,000 150.000 100,000 50,000 0 **FY 04 FY 05 FY 06 FY 07 FY 08 Southeast Project Spot MSW deliveries (tons)** Southeast Project Contract MSW deliveries (tons) Southeast Project Member MSW deliveries (tons)

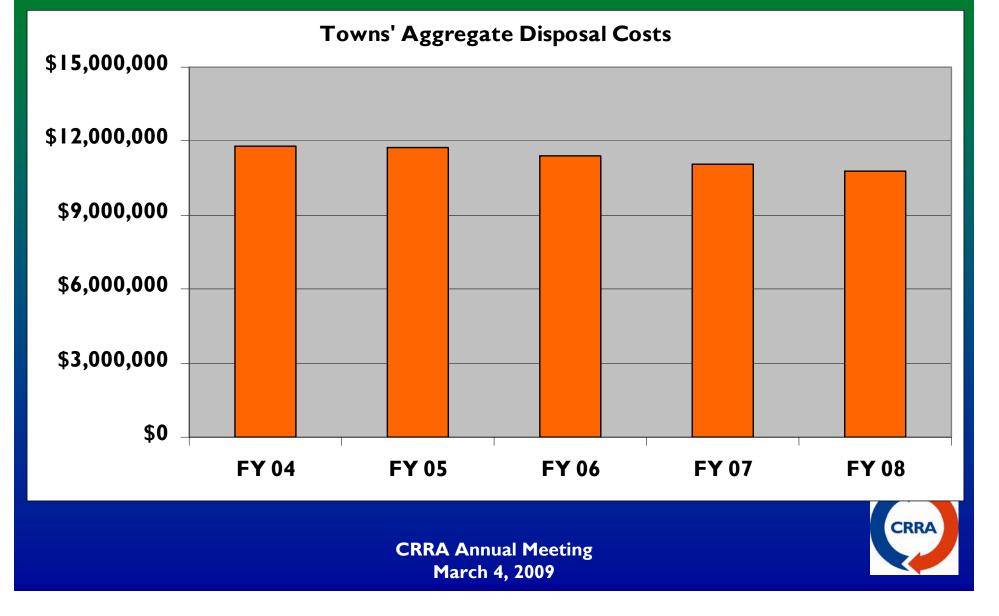


Southeast Project Energy

Electric Generation (mWh) and Revenues



Southeast Project Cost to Towns



Southeast Project Cost to Towns

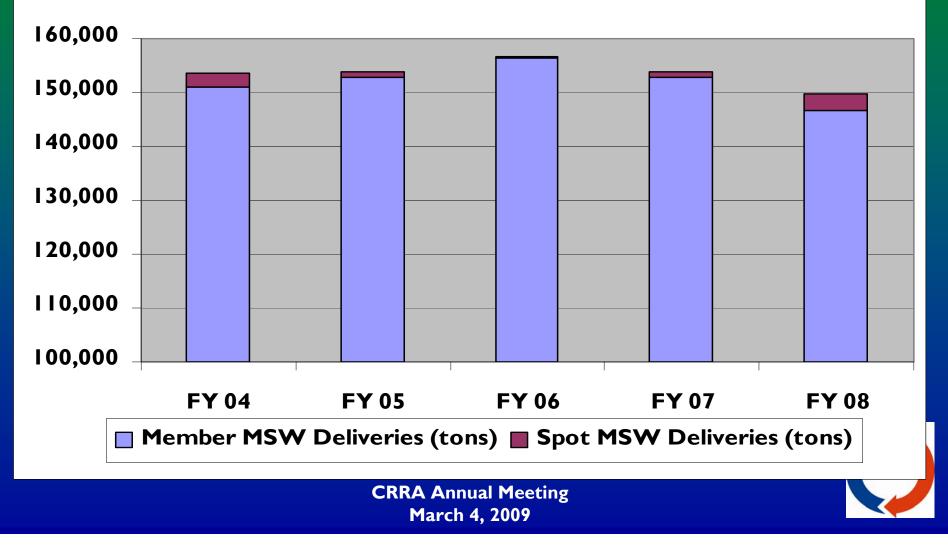
Municipal Budgets vs. Disposal Costs \$120,000,000 \$90,000,000 \$60,000,000 \$30,000,000 \$0 2003 2004 2007 2005 2006 ----- New London ----- Norwich - Preston Montville MSW costs CRRA **CRRA Annual Meeting** March 4, 2009

Wallingford Project



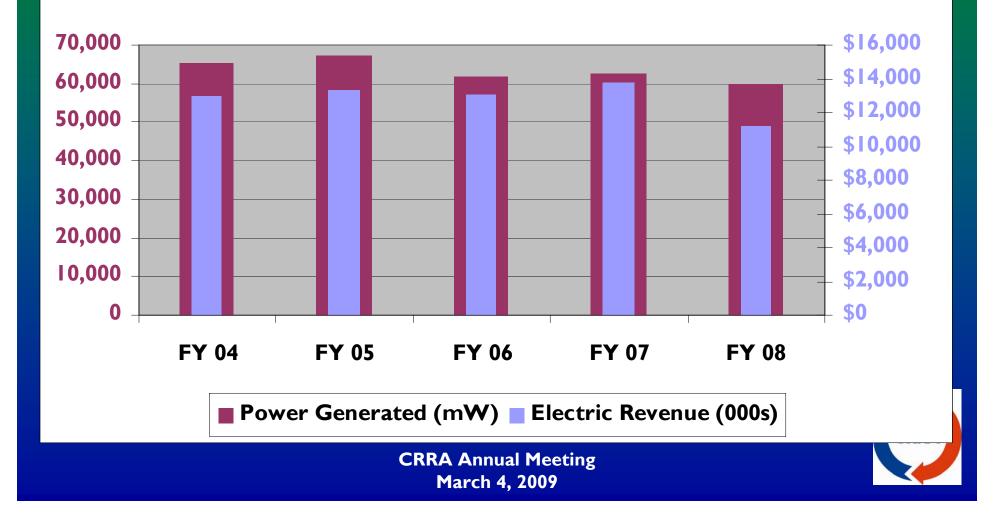
Wallingford Project MSW Tonnages

Total MSW Deliveries

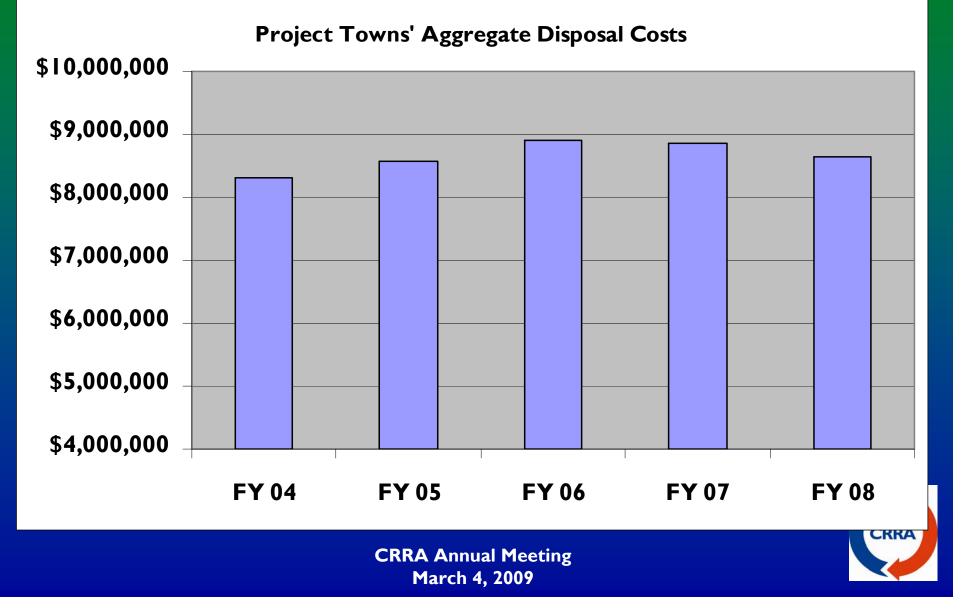


Wallingford Project Energy

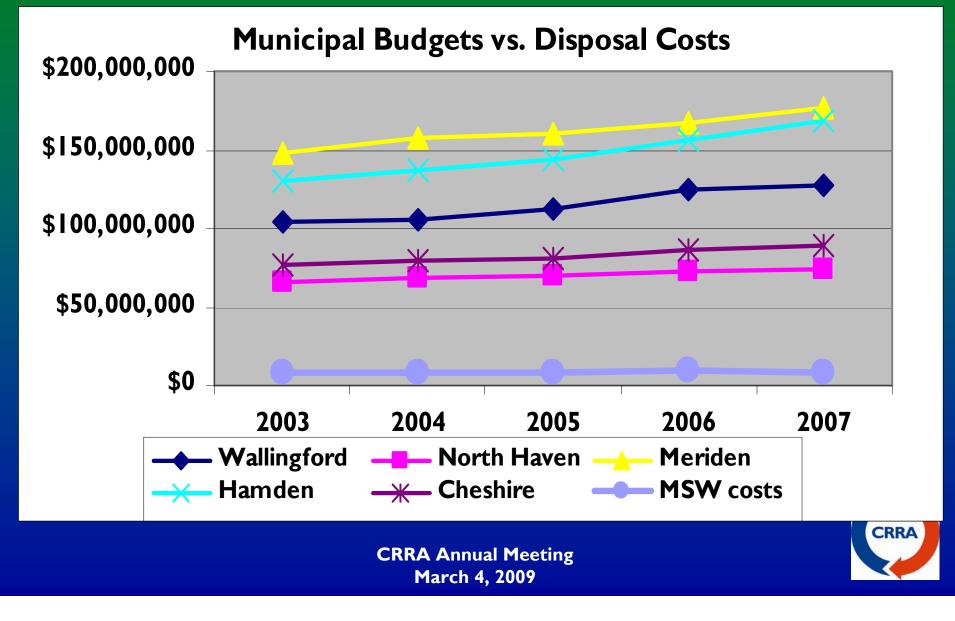
Electric Generation (mWh) and Revenues



Wallingford Project Cost to Towns



Wallingford Project Cost to Towns



Wallingford Project Project Update

- Covanta will own and operate plant beyond 2010
- 5 towns signed directly with Covanta

 \$65/ton + COLA for 10 years
- CRRA secures firm 25,000 tons/year capacity
 - \$55/ton + \$1/ton/year escalation
 - CRRA member towns retain ALL available capacity at lowest offered price
- Surplus funds to be distributed after audit

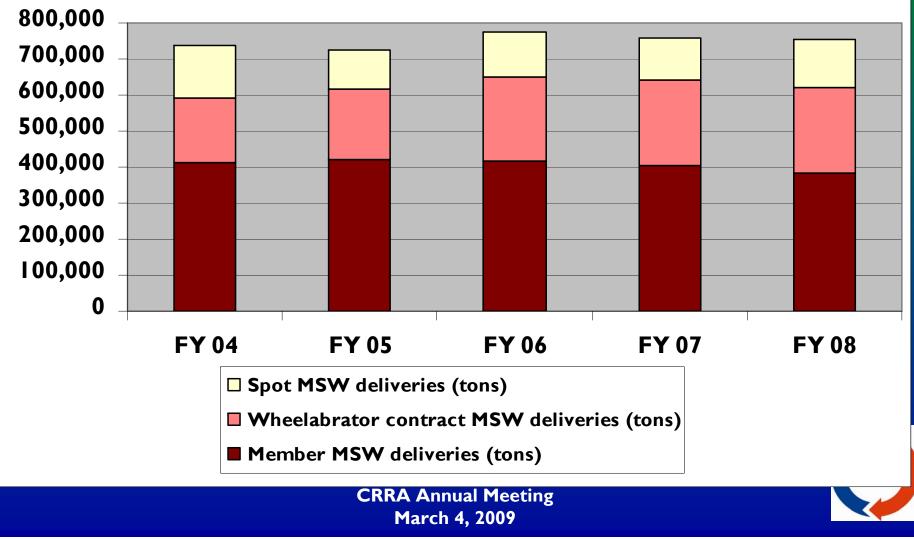


Bridgeport Project

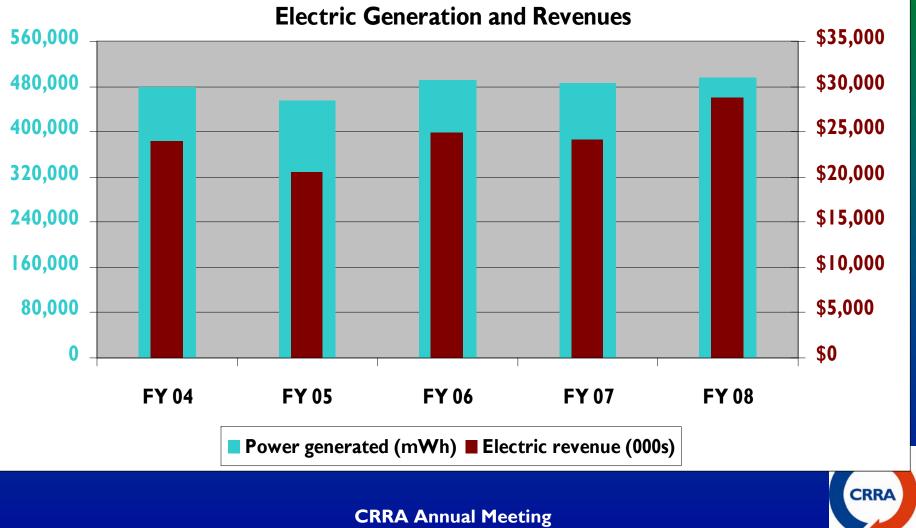


Bridgeport Project MSW Tonnages

Total MSW Deliveries



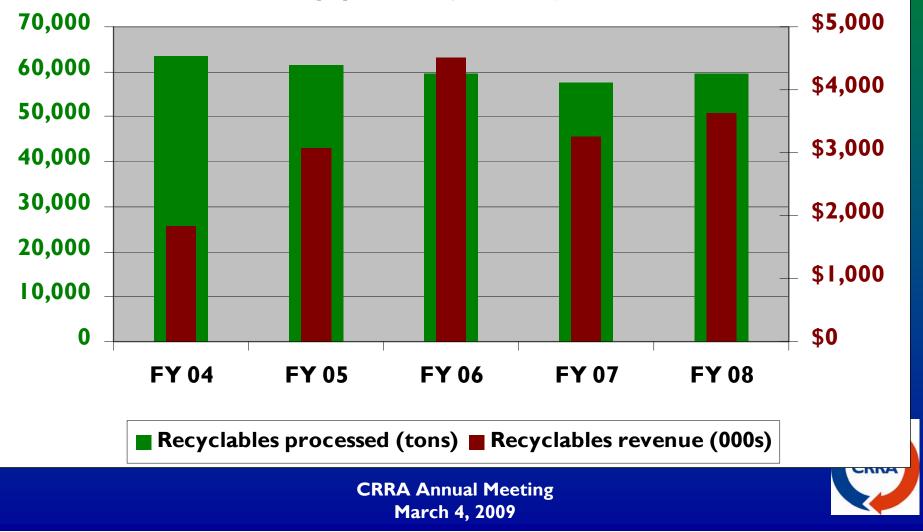
Bridgeport Project Energy



March 4, 2009

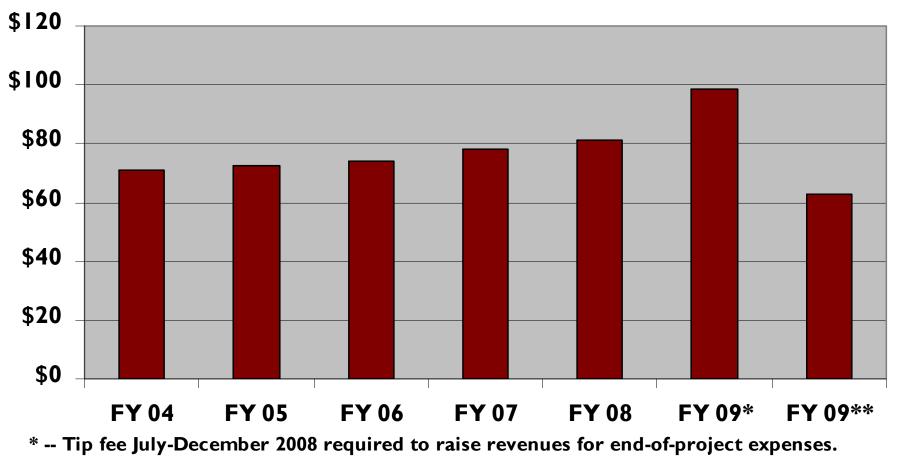
Bridgeport Project Recycling Tonnages

Bridgeport Project Recyclables



Bridgeport Project Disposal Fees

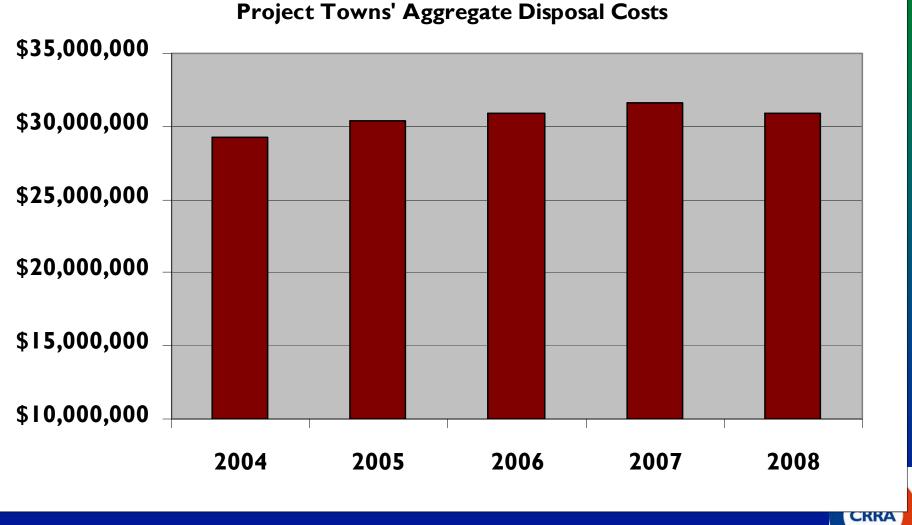
Bridgeport Project MSW tip fee



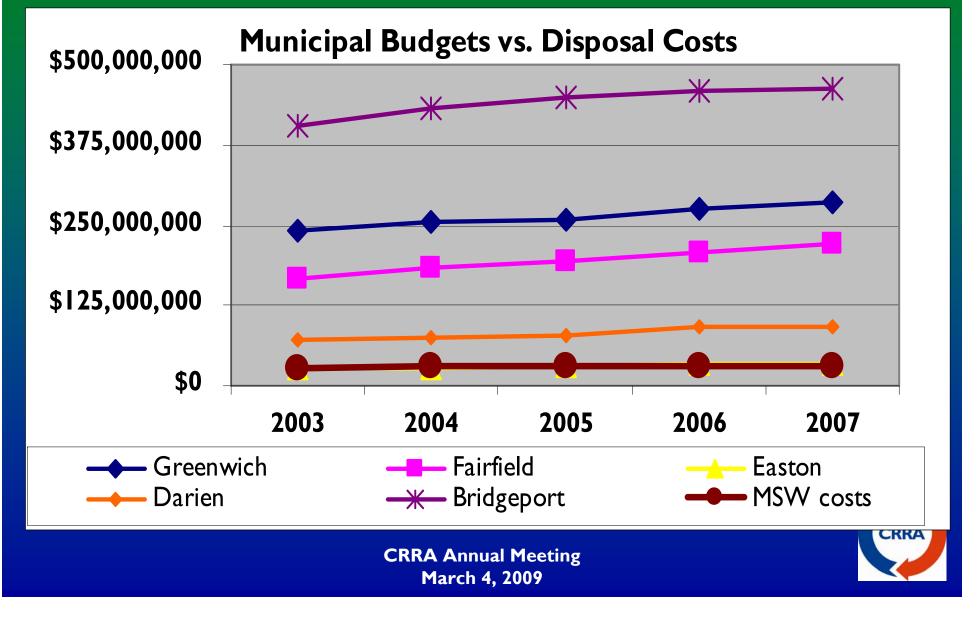
** -- Tip fee January-June under new CRRA disposal-only agreement.



Bridgeport Project Cost to Towns



Bridgeport Project Cost to Towns



Bridgeport Project/Southwest Division Division Update

- Post-Project accounting review to certify surpluses, if any
- New Southwest Division started Jan. 1, 2009
- I2 towns sign for initial price of \$63/ton
 Includes CRRA administrative costs
- Towns commit to 261,000 tons per year
 - Recycling increase will reduce put-or-pay commitment ton-for-ton
- Renewable for three more five-year terms
 - Towns get most-favored-nations price guarantee



Bridgeport Project/Southwest Division Division Update

- SWEROC's future to be determined
 - If SWEROC ends, CRRA will operate facility for municipal and commercial customers
- New facility needed
 - Existing equipment 16 years old
 - Limited menu of recyclables
 - Can't take aseptic packages, oversized containers, aerosol cans as Mid-Conn can
 - Towns want to convert to single-stream
 - "Shovel-ready" retrofit under consideration for federal stimulus \$



Bridgeport Project/Southwest Division Division Update

- Garbage Museum funding expires June 30
 - Record 32,219 participants in 2008
 - Seeking other sources to keep Museum open
 - Contributions ruled tax-deductible by IRS
 - Grass-roots campaign developing
 - <u>http://savethegarbagemuseum.blogspot.com/</u>
 - <u>http://www.facebook.com/pages/Stratford-CT/Garbage-</u> <u>Museum/33545273964</u>

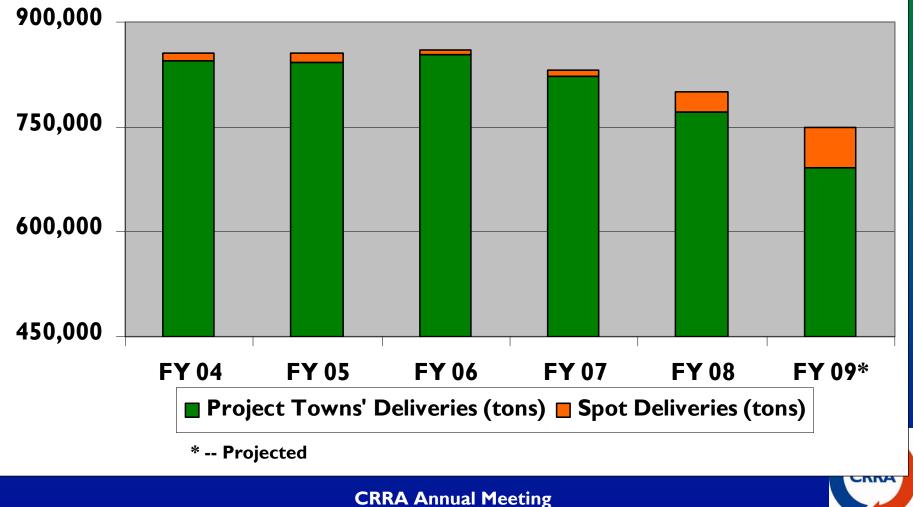


Mid-Connecticut Project



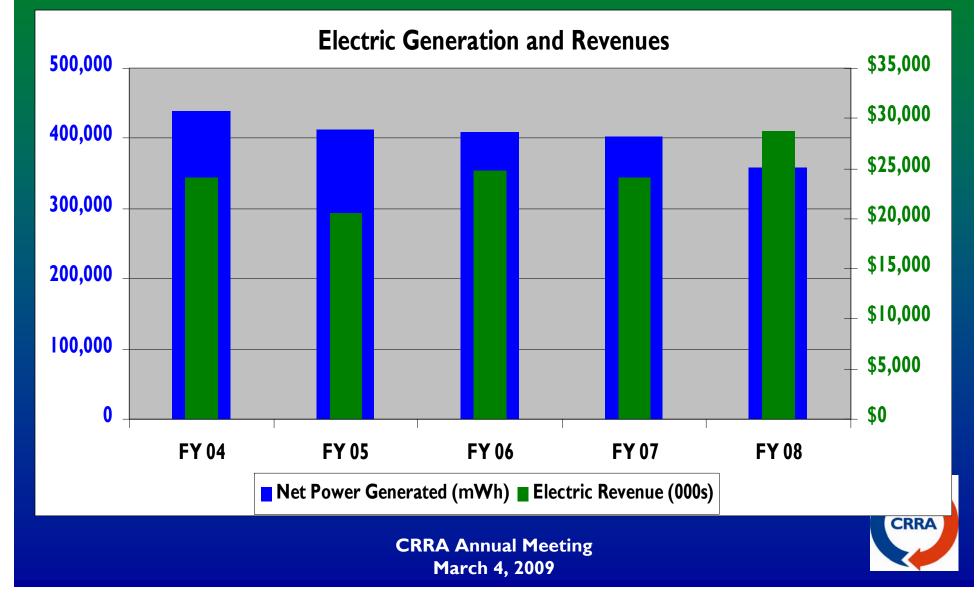
Mid-Connecticut Project MSW Tonnages

Total MSW Deliveries



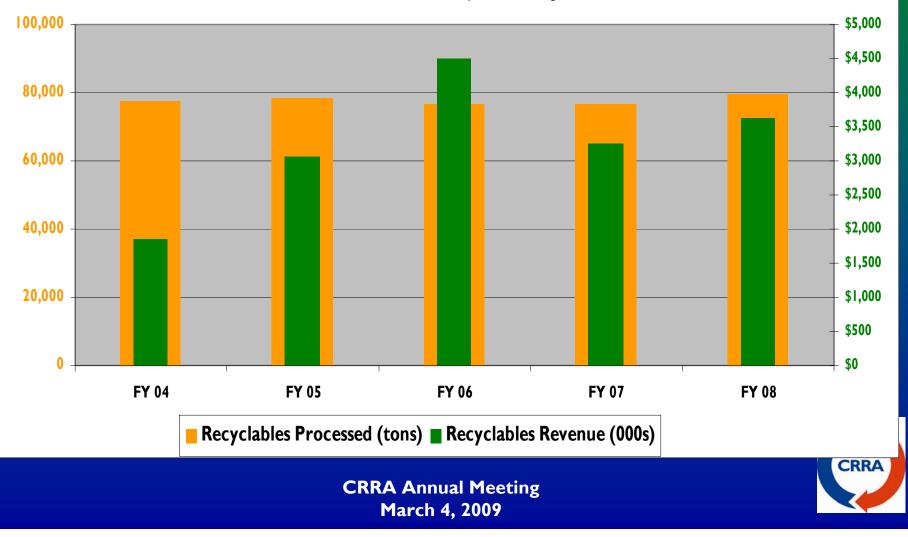
March 4, 2009

Mid-Connecticut Project Energy



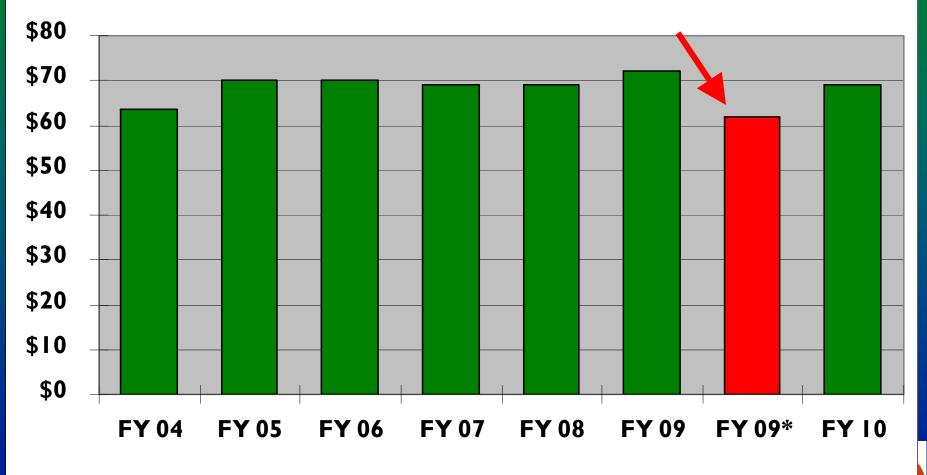
Mid-Connecticut Project Recycling

Mid-Connecticut Project Recyclables



Mid-Connecticut Project Disposal Fees

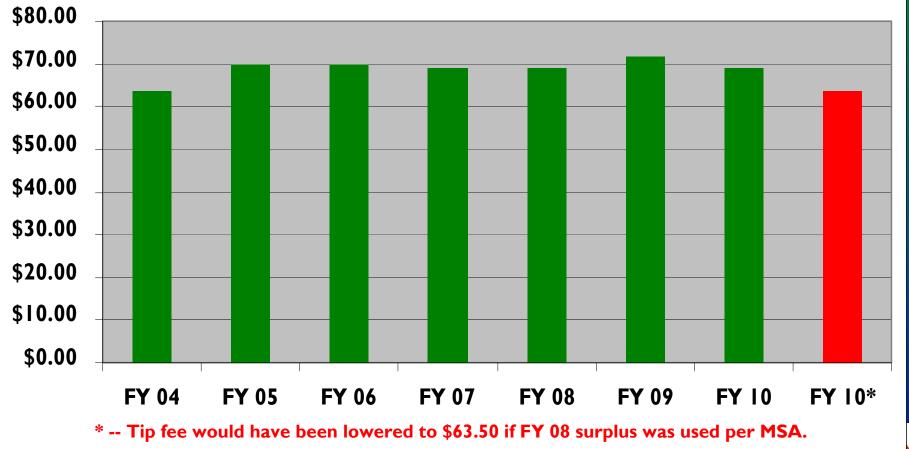
Mid-Connecticut Project MSW Tip Fee





Mid-Connecticut Project Disposal Fees

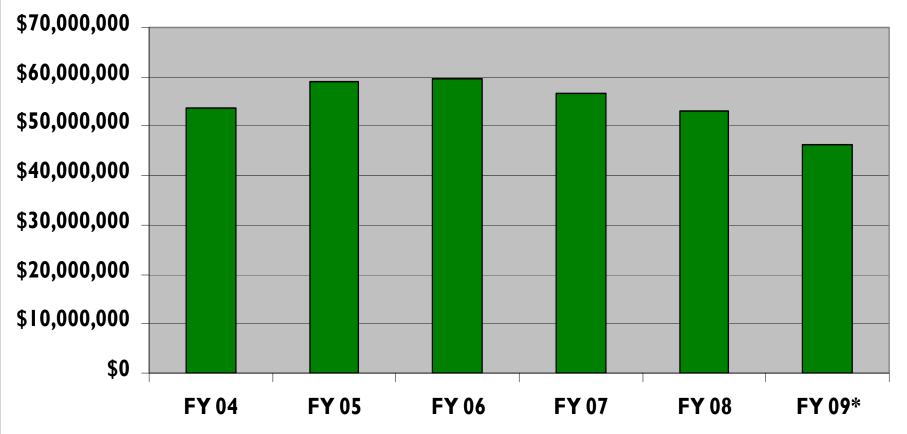
MSW Tip Fee





Mid-Connecticut Project Cost to Towns

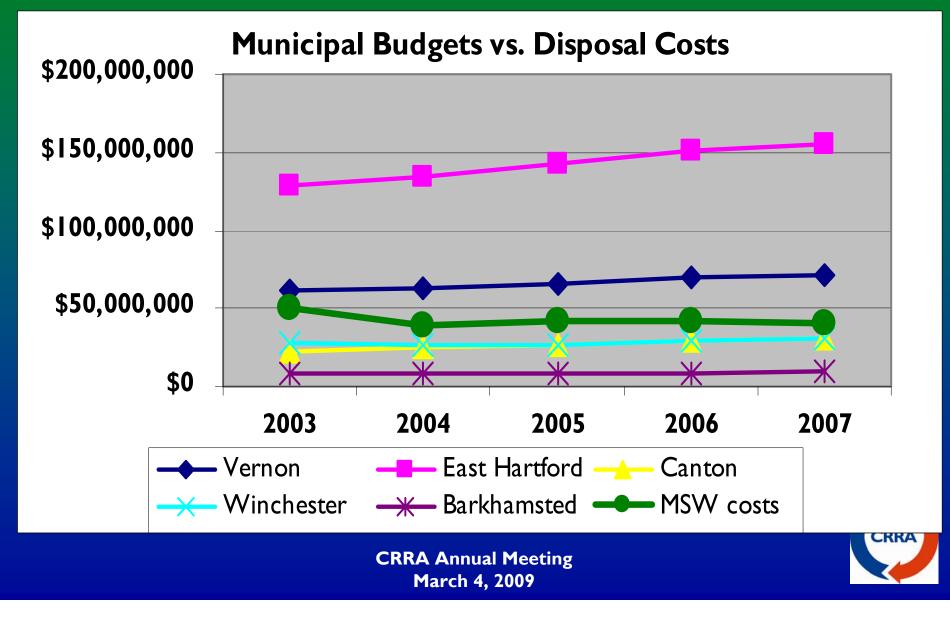
Towns' Aggregate Disposal Costs



* -- based on projected yearly tonnage, blended tip fee (\$72/\$62)

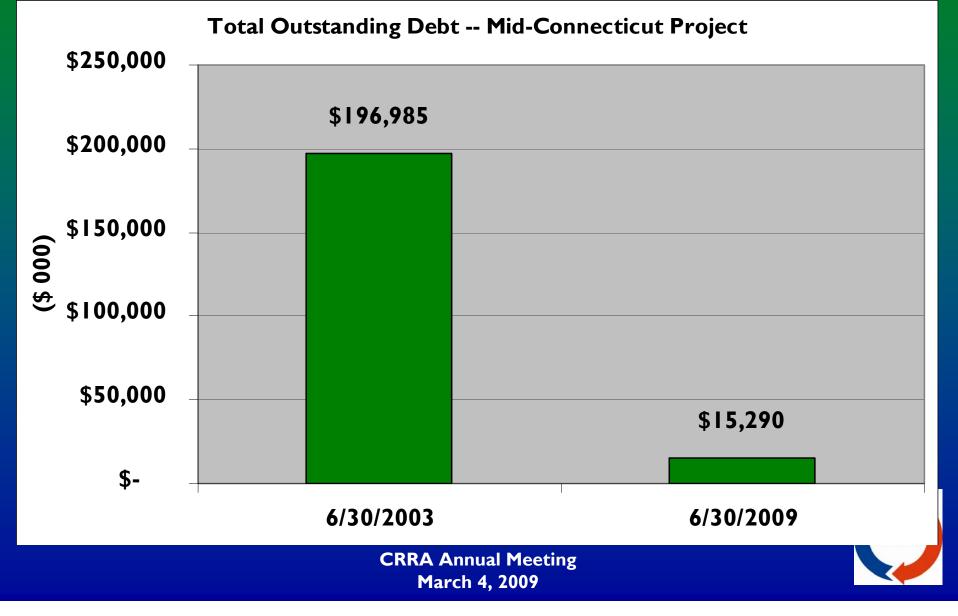


Mid-Connecticut Project Cost to Towns



Mid-Connecticut Project

Debt Service

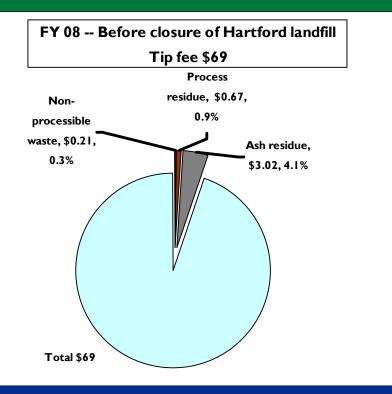


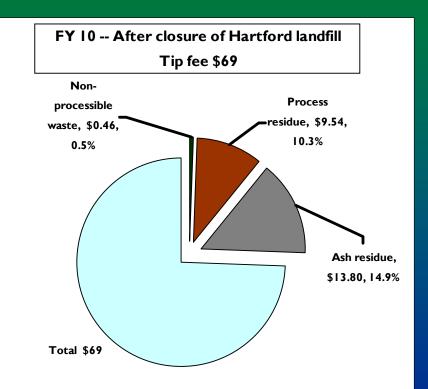
Mid-Connecticut Project Project Update

- Closure of Hartford landfill
 - Increased costs for ash, non-processibles
 - Costs of operation increased \$17m/year or \$20/ton
 - Impact offset by reduced debt service
 - » Debt paid down early to assure stable tip fee
 - Need Franklin ash landfill to reduce costs
 - Oppose SB 3
- Shredder installed at WPF to process bulky waste
 - Will replace some tons lost to "diversions"



Mid-Connecticut Project Impact of Landfill Closure on Tip Fee







Mid-Connecticut Project Project Reserves

- Mid-Connecticut Project has dedicated reserve accounts
 - Nine reserves restricted by bond indenture covenants, state regulations or other contracts
 - Three to pay for costs of closure and post-closure care of Project landfills as required by DEP
 - Remainder to pay for known future expenses
 - Example: Rolling stock purchases and maintenance



Mid-Connecticut Project Project Reserves

- Board reviews all reserve accounts every October
 - Latest review in October Board minutes at <u>http://www.crra.org/pages/pub_rec_board.htm</u>
- After Project ends, auditors will certify accounts
 - Money left as surplus will be distributed to towns per MSAs
- CRRA will offer detailed budget analysis for finance directors in spring 2007



Mid-Connecticut Project Legal Spending

- Costs of original New Hartford v. CRRA case covered by insurance
- Subsequent cases over FY 2008, FY 2009 budgets paid by CRRA
 - Over \$320,000 spent in CY 2008
 - Towns' lawyers have indicated they will contest future budgets
 - CRRA responsible for costs



Mid-Connecticut Project Recycling

- \$3 million retrofit completed three months ahead of schedule
- At least 43 of 64 Project recycling towns now delivering single-stream
- CRRA supporting rollout with customizable flyer, public awareness campaign
 - Education at Trash Museum, Garbage Museum



Mid-Connecticut Project Recycling

• Highlights:

- Avon recyclables up 18%
- Glastonbury up 30%
- Cromwell up 72%
- Portland up 126%
- Hartford pilot area (4,400 homes) up 112%
- Solid Waste Management Plan: increase recycling from 30% to 58% by 2024
- Deposits on plastic water bottles will increase recycling rate 0.2%
 - Cost curbside programs over \$300,000/year



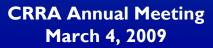
- Project strengths:
 - Project towns can guarantee 800,000 tons per year by exercising flow control
 - Publicly-owned facility with no debt service
 - Transfer stations in place
 - State-of-the-art recycling facility
 - Permitted to handle double its existing through-put
 - Can commit long-term waste flows



- Project weaknesses:
 - RDF technology is expensive
 - Public ownership and public policy often conflict with lowest-cost disposal services
 - Long-haul can cost less per ton but increase congestion on highways
 - Long distance from alternative disposal facilities
 - Near-monopoly in disposal capacity with attendant market pricing power
 - Oligopoly in state collection market



- Project opportunities:
 - Municipal flow control for trash and recycling
 - Towns collect surcharge on flow-controlled commercial trash delivered to town transfer station
 - Public ownership of waste operations
 - Utility regulation of disposal
 - Single-stream recycling
 - Collection and cost optimization
 - Franchising
 - PAYT options





- Project threats:
 - Industry consolidation
 - Collection
 - Disposal
 - Fuel price volatility
 - Continued costs of defending against trial lawyers' actions
 - Post-Project lawsuits
 - Export capability
 - Other states beginning to chafe at imports





The State, Columbia, S.C., March 2, 2009

CRRA

Mid-Connecticut Project Future Options

• MSAs expire November 2012

- Or sooner with one-time revenue opportunities:

- Suits against Enron-related banks: \$0-20 million
- New Hartford appeal to state Supreme Court: \$8.9 million legal fees paid by towns to lawyers
- Revenue would accelerate repayment of bonds
 - Project ends, MSAs expire when bonds are paid off

- CRRA will offer new MSAs to Project towns first

• Then to non-Mid-Conn towns and private haulers



Mid-Connecticut Project Future Options

- Keys to ensuring Mid-Conn towns continue to enjoy market- or below-market price:
 - At-cost ash disposal
 - Franklin ash landfill will save \$8/ton on MSW tip fee
 - Reliable, affordable, skilled operations crew
 - Market-testing major contracts
 - WPF operation (MDC) contract will cost \$18m/year in 2010
 - PBF/EGF (Covanta) contract will cost \$15m/year in 2011
 - Efficient technology



Mid-Connecticut Project Future Options

- RDF technology less efficient than mass-burn
 - New mass-burn plant would cost at least \$300m
 - CRRA evaluating adding mass-burn unit to leverage unused turbine capacity
 - Would provide best return on investment
- Emerging technologies not yet proven on the scale of Mid-Conn
 - Challenges of siting, permitting any type of new facility
- Export options



Conclusion

- CRRA will:
 - Ensure availability of trash and recycling for all towns
 - No town will be turned away
 - Provide all services at net cost of operations
 - Operate openly and transparently and in the best interests of Connecticut's cities and towns and their residents



For More Information



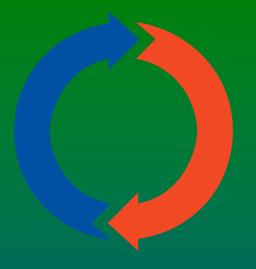
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Your Questions

For the benefit of the audience, please wait for a microphone and identify yourself before asking your question.

Thank you for your cooperation.





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Mid-Connecticut Project Disposal Fees

Mid-Connecticut Project MSW Tip Fee





Mid-Connecticut Project Disposal Fees

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